

VAPOR

THRIFT STORE



Rendering of Proposed Storefront

ENGINE FOR IMPACT



OUR MISSION

We establish sustainable centers for alleviating poverty and multiplying disciples in third-world environments.



THE PROBLEM



297,000

Children under 5 die each year from illness caused by contaminated water



41%

Of the world's population have little to no access to the gospel



3.6 Billion

People lack access to essential health services



1 Out of 9

People suffer from hunger



YOUR IMPACT IN 2020



56 Million+

Cups of clean water provided



1 Million+

Gospel impressions



254,000+

Provided with health services



1.8 Million+

Meals provided



CURRENT MINISTRY FOOTPRINT

- Kawangware Slum, Kenya
- Gichagi Slum, Kenya
- Ouanaminthe Slum, Haiti
- Dilaire Village, Haiti
- Togoville Village, Togo



UPCOMING FOOTPRINT EXPANSION

- New Ferrier, Haiti Center
- West Africa Regional Office
- W. Africa Centers
- New Thrift Stores

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DRIVE MINISTRY SUSTAINABLY

Stop Pit Feeding

The funding needs of nonprofits can feel like bottomless pits. As a business person, you know the value of sustainability and return on investment. We're with you. We aim to fund 60% of our OPEX through businesses we own and operate. This fund adds fuel to an economic engine that drives sustainable growth in the business itself and global impact.

Fuel the Engine

Greystone Improvements	\$ 1,360,000
Vestavia Store & Wholesale Completion	\$ 102,000
VTS #3 Construction	\$ 850,000
Total	\$ 2,312,000



Alisha, mother of three, and full-time processor at VTS Greystone.



Build People Up

People rise to new heights when they are **professionally, spiritually, and personally** built up. This fund creates opportunity to extend full development programming to our thrift staff, building a **pipeline** of homegrown managers.



Enhance Local Communities

Our stores have tremendous ministry impact in their communities. They provide **jobs** (often in "second chance" scenarios), community **service opportunities**, **affordable** goods, and they **partner** with local ministries who utilize excess goods for community benefit.



Advance Mission Sustainably

More thrift stores mean more dollars spent **on the ground** in Africa and Haiti. See how your investment in this fund plays a **major role** in our overall financial picture.



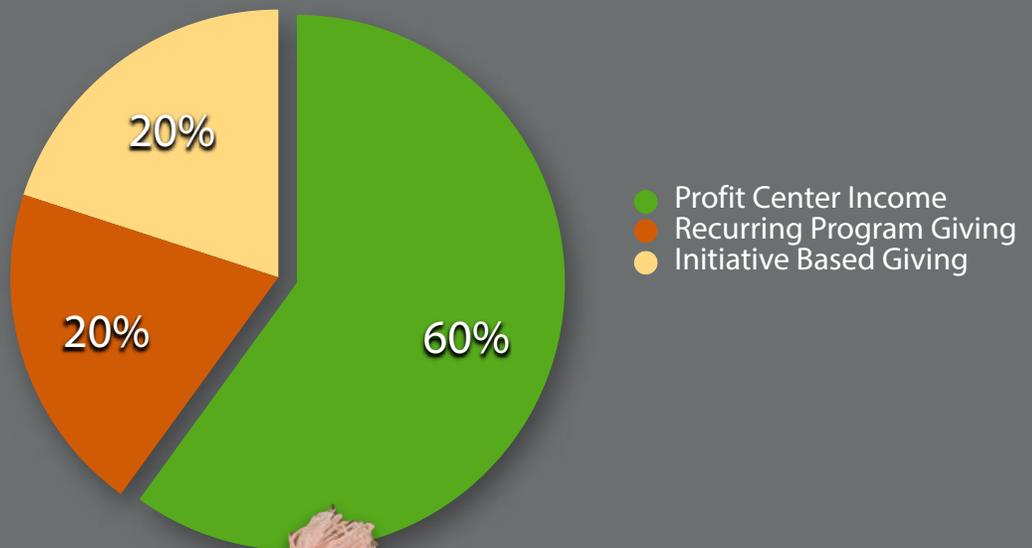
Marck, age 8, enrolled in discipleship and primary school through Vapor Ministries

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FUEL SUSTAINABLE EXPANSION

Financial sustainability is a key to Vapor Ministries. We aim to offset our OPEX as shown below. Hitting these targets triggers ministry **expansion**. We extend expense-producing outreach as we have the means to sustain it. Our **funding model** reduces risk by relying heavily on "Profit Centers" to join donor dollars to cover ministry expense.

"Profit Centers" are businesses we own in our 4 countries of operation. In the U.S., **thrift retail stores** and **wholesale operations** are the main profit centers.



Your investment, will help generate profit to offset ministry operating expenses. This drives sustainable ministry expansion resulting in more lives transformed around the world.



ACCELERATE PURPOSEFUL PROFIT



Proposed upgraded exterior of Greystone location



Current exterior

Our first thrift store, VTS Greystone, has been successful since inception in 2010. In order to keep up with **market demands** and further **increase profitability**, the store is in need of an expansion and remodel. By elevating the customer experience we will increase sales and drive ministry output.

VTS Greystone Improvements

Exterior Upgrades	\$ 557,000
Structural & Interior Upgrades	\$ 803,000
Total	\$ 1,360,000

VTS Vestavia Completion

Finalize Wholesale Move	\$ 18,800
Complete Retail Store Construction	\$ 84,000
Total	\$102,800

Rate of Return 32.90%
Payback Period 3 years

In 2018, we opened our second retail store in Vestavia Hills. It produces over **\$1 million in revenue** annually. This location features double the sales floor space and an additional 7,000 square ft space downstairs for our wholesale business. **Completing the buildout** of the retail and wholesale areas will **increase profit** and impact.

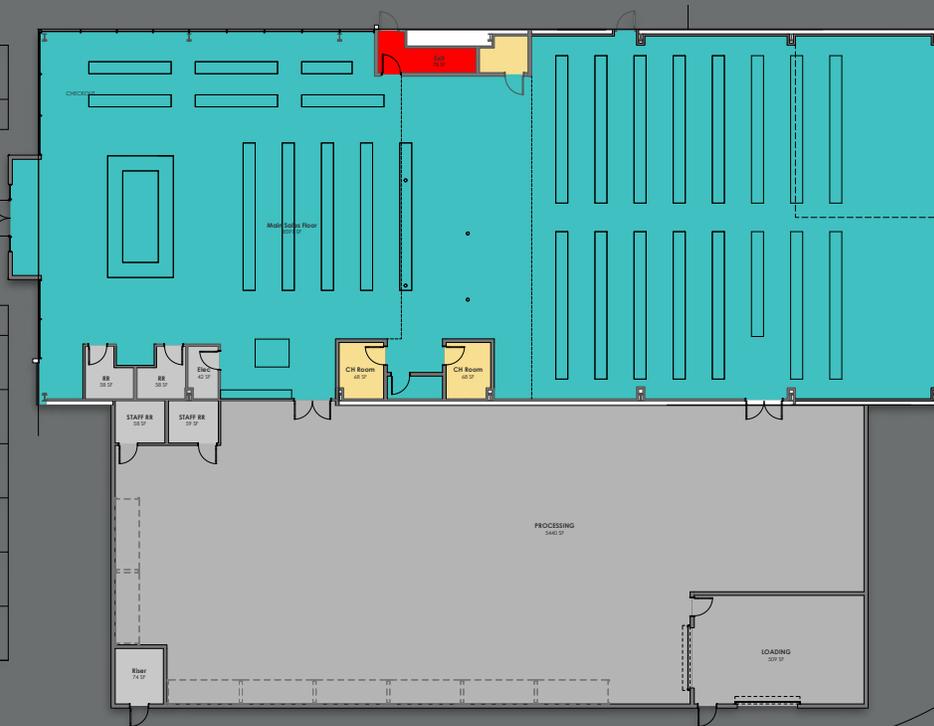




ADVANCE FUTURE IMPACT



We have dialed in our **location criteria** and our **franchise prototype**. We're expansion ready. VTS #3 will bring jobs, affordable goods, excellent customer experience, and community impact all while driving mission advancement in less reached and underserved West Africa.



Proposed Floor Plan

VTS #3 Construction

Buildout Total	\$ 850,000
Rate of Return	27.38%
Payback Period	4 years



JOIN THE CREW

Do you want to be apart of the engine for impact and make a lasting difference? Prayerfully consider a charitable contribution and impact thousands of lives spiritually, socially and economically.

Don't hesitate to ask any questions. We look forward to meeting needs, feeding souls and elevating God with you.

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